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UNITEAM MARINE NEWS

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UNITEAM OFFSHORE SOLUTIONS: NEW KID ON THE BLOCK

The global oil & gas industry is experiencing an unprecedented growth these days. Driven by higher demand for energy, mainly in China and India, oil companies adopt ever higher exploration budgets to squeeze more out of their existing oil and gas fields and find new reserves in deeper, more hostile waters. This in turn has resulted in more demand for basically everything: Drilling rigs, yard space to build platforms, steel for pipelines, gas turbines, off-loading tankers, underwater robots, seismic services, support vessels and most importantly: People.

We are all aware of shortages of qualified and competent people in the merchant navy but the offshore industry is not faring much better. Similar shortages exist for critical offshore disciplines like Mechanical, Process, and Instrumentation, in all ranks. To serve the needs of oil & gas companies and service companies, the decision was made to establish a specialised department within the UNITEAM MARINE organisation called UNITEAM OFFSHORE SOLUTIONS or UOS as we call it here.

UOS will operate initially from Myanmar as the oil & gas boom in this country is about to take off but will expand gradually overseas. Through our experience in Myanmar with UNITEAM MARINE and the excellent track record we have, UOS will be in pole position to serve the training and manpower needs of the offshore oil & gas industry the coming years in Myanmar. We do this through expanding of our existing curriculum of marine courses with more specialised offshore trainings as well as a recruitment drive in the country.

UOS enjoyed a great start back in April 2008 when one of the world's biggest FPSO/FSO

companies decided to entrust UNITEAM MARINE with a crew management contract for their FSO project in Myanmar. UOS is supplying the entire Myanmar complement of this vessel (43 persons) as well as contract labourers like welders, fitters and painters undertaking an extensive fabric maintenance campaign.

We want more projects like this and with a small team in Yangon supported by all the departments in the UNITEAM MARINE organisation, we will be firing all cylinders. There will be a separate website for UOS and we will embark on a strong marketing drive towards oil & gas companies in Myanmar and overseas. UOS furthermore will feature prominently in the new Training Centre in Yangon with specialised practical and theoretical courses (supported by sophisticated simulators) on offer. All this will help us prepare a new generation of Myanmar national technicians and operators that no doubt will make the same impact in the offshore industry as their colleagues in the merchant marine have done worldwide over the years.

Watch this space!



Paul van Empel, age 39, of the Netherlands, joined UNITEAM MARINE in May 2008 as Director of the new offshore subsidiary: UNITEAM OFFSHORE SOLUTIONS. Prior joining, he has worked for nearly 15 years in the offshore oil & gas industry, mainly in West Africa, Central Asia and Asia (including 4 years in Myanmar). Paul graduated from the University of Humber, with a Masters Degree in Shipping Economics.

6TH NRS ROUNDTABLE

From 29th to 30th of May the 6th Roundtable of Messrs Norddeutsche Reederei H. Schuldt GmbH & Co. KG (NRS) took place at Gut Thansen. Gut Thansen is a beautiful manor in the heath-land of Northern Germany.

22 Captains, C/Officers, C/Engineers and 2 Technical Officers-Assistants joined the team of NRS for presentations, discussions and outdoor activities. Presentations were delivered by Mr. M. Hempel of NRS, Captain H.

Rolfs and Captain T. Reppenhagen of Uniteam Marine presenting topics such as NRS Fleet development, management abilities, interrelations onboard, training procedures, expansion of the Uniteam Marine Training Centre at Yangon. Also an update was given by Captain Rolfs on the situation after the cyclone "Nargis" which had hit Myanmar at the beginning of May. Specialists from MAN (2-stroke Diesel engines), Junge & Co (Lloyd's open form) and LR / Fobas (Fuel Analysis and Marpol VI) were invited to speak as well.



Thanks to a warm pleasant day, the programme was supplemented with outdoor activities whereby the participants were divided into 3 teams to perform teambuilding exercises.



This picture shows the crew with Mr. Markus Hempel of NRS, Mrs. Thekla Lemmermann, Captain Jerzy Pawlowicki, C/O Roman Kuznetsovsky and C/E Vladimirs Borsuks

The event was excellently organised by NRS and was much enjoyed by all participants. It ended up with a pleasant dinner after which, Capt. Reppenhagen was also convinced to display his accordion skills, leading to an evening of singing shanties and much fun.

Anja Frauboese

ARTICLES OF INTEREST

Every ship receives a quarterly update of our company's General Instructions to Masters, Company forms and Articles of Interest.

Articles of Interest are newspaper articles, magazine articles, Safety Bulletins from P&I Clubs and Flag States. The articles cover a wide spectrum of subjects relevant to life on board and the latest developments in the Shipping Industry, topics including but not limited to safety; security; navigation; Port State Control; Training; issues related to calls in the USA as well as P&I News.

We circulate these articles which we have either subscribed to or are freely available on the web within our offices for all staff to refer to and we relay them on board for your reference. So please do utilize this facility and provide any feedback on issues you would like to see addressed in the Articles of Interest.

Stephen Fyfe

NAMING CEREMONY

The **CSAV Ranquil** (maiden name Northern Delegation) is a 3600 TEU Container vessel, which was built in Shanghai. This Norddeutsche Reederei H. Schuldt & Co. KG (NRS) new building is under the Crew Management Uniteam Marine and was delivered on 18th June 2008. The vessel was christened by Mrs. Thekla Lemmermann, wife of Oliver Lemmermann (Head of Chartering at NRS).



Another newbuilding which was delivered on the 8th of August is the **CSAV Rupanco** (maiden name Northern Decision).



Pictures were taken by C/E Valeriy Gorobiy who is working at the Chinese shipyard as a supervisor for the NRS new buildings.

LEADING FOR SAFETY 3 OF 10

3 DRAW ON KNOWLEDGE AND EXPERIENCE

It is self-evident that adequate knowledge and experience are pre-requisites for effective leadership. In the context of safety leadership this means in particular:

- Good knowledge of safety-related regulations, codes and standards
- Experience and skills not only in technical and operational issues but also in people management.

WHY IS IT IMPORTANT?

Without factual safety knowledge, leaders cannot convince their crews that they are on top of safety issues and take it seriously themselves. Without people management skills, effective implementation of written safety regulations, codes and standards is very difficult. Research indicates that people management is an area for further improvement in the maritime industry. There is little dedicated formal training in this area at present.

WHAT CAN I DO?

Things that tend to work

- Ensure that you are up-to-speed on safety requirements – do a refresher if necessary.
- Consider your own strengths and weaknesses in people skills such as communication, motivation, team working, conflict resolution, crisis management, coaching or training in these areas.
- You can't be an expert in everything – so be prepared to acknowledge your own knowledge gaps and seek advice when you need to.

Things that tend not to work

- Concentrating only on technical safety knowledge without considering people skills.

(Source: MCA – Leading for Safety – MCA 140)

NEW EMPLOYMENT FOR M/V ROBERT RICKMERS

MV Robert Rickmers entered a new charter on 4th July 2008 in Singapore for Tasman Orient Line which is based in Auckland, New Zealand.

It was therefore necessary to carry out a conversion and change of Class notation from a container ship to a general cargo ship.



Several modifications have been carried out from 30th June to 4th of July 2008 on the

Western Repair Anchorage of Singapore by the local ship repair company New Funnels.

About 50 tons of steel have been fitted in order to change the design of cargo holds for carriage of project cargo between New Zealand ports like Auckland and Wellington, to Fiji, Indonesia and Singapore.

Also the vessel has been renamed by Charterers to **Tasman Campaigner** and their logo is now painted on both sides of the funnel.

Peter Duwe

HANSEATIC LLOYD DRAGON GRAND PRIX 2008

Hanseatic Lloyd Schiffahrt GmbH & Co. KG (HLL) had invited friends, suppliers and customers for the yearly Dragon Grand Prix in Strande, Kiel from 5th to 8th of July.



This Dragon Grand Prix is a combination of a sports and donation event for the Childhood foundation. The organisation was founded in 1999 by Queen Silvia of Sweden and the foundation these days donates about six million US Dollars yearly for different projects worldwide for street kids and children without parents.

A "Dragon" is not only the legendary creature. It also represents sleek, elegant and high-performing sailing boats, Olympic champions, highly popular in many countries around the world. Only in Germany there are about 500 yachts registered and all over the world we may count 1500 yachts. Dimensions of the Dragon boats are about 8,94 m length and 1,95 m breath.

All of us have enjoyed the perfect organisation and the fantastic race.

We would like to thank HLL for the invitation and we hope to be able to see all participants again next year.

Capt. Udo Stoermer

BEIJING 2008 OLYMPIC GAMES WITH STEPHAN KRUEGER

Stephan Krueger, son of C/E Joerg Krueger was participating at the Olympic Games for Germany in rowing with Men's Quadruple Sculls! The competition took place at Shunyi Olympic Rowing-Canoing Park which is located in Shunyi District approx. 30 kilometers east of Beijing.

19 year old Stephan, who has just successfully passed his high school examination diploma, was participating at his first Olympic Games, together with his team C. Schreiber, H. Gruhne and R. Bertram.

13 teams participated in Men's Quadruple Sculls. In the heat Germany achieved 2nd place out of five teams qualifying directly for the semi-final.

In the semi-final they came in 3rd place behind the teams of Poland and Australia qualifying for the final! Preparation, spirit and the will to win were with them and up to the 1000 metres mark they were at the third position – but unfortunately the other teams were faster in the end.

Even though they had not won the race, the Olympic Games were a great experience not only for Stephan but also for Joerg Krueger. The impressions of the grand opening whilst Stephan was walking next to famous Dirk Nowitzky and Fabian Hambuechen will be unforgettable.

We can watch out for more rowing events with Stephan – and with his younger sister Sophie, who is also rowing; she won the bronze medal at the German championships at Cologne in June.



Stephan Krueger with his proud father C/E Joerg Krueger

RUNNING FOR A GOOD CAUSE

On the 14th of June was the yearly running event in the Hafencity, a new district of Hamburg, not far away from the City center and directly at the river Elbe.

The run, organised by the HSH Nordbank, is a four-kilometre run that explores Hafencity. For each participant who enters the run, a donation of € 5,- was made to the "Kinder helfen Kindern" ("Children helping children") charity campaign organised by the newspaper Hamburger Abendblatt.



Relaxed before the run began – the team of Uniteam Marine: Dana Kuessner (Crewing), Julia Scheppelmann, Philip Doschke (both Purchasing), Doerte Schlottau (Accounts), Agata Piorkowski (Crewing), Pasquale Christ, Beatrix Lehsten (Crewing), Marion Yavuz (Accounts)

The event is not about records and there is no time-keeping. The runners in a team start together but do not have to finish at the same time. The teams start the run at half-minute intervals signaled by an announcement and a starting pistol fired for each team; this year 964 teams participated with nearly 29.000 runners – amongst them, for the first time, the team of UNITEAM MARINE Hamburg office. Our highly motivated team were given the start at 5.30 pm in perfect weather conditions and all team members attained the goal.



The first runners of the Uniteam Marine team taking the last 500 metres

This event is not only important for the campaign "Children helping Children" – it is also a good possibility for teambuilding following our motto "Success Through Teamwork"!

Anja Frauboese

PORTRAIT OF ALEX SERGIENKO - THE FACE BEHIND THE PICTURES

Many of you have seen the impressive pictures taken by Alex Sergienko who is working for Uniteam Marine as an electrician, lastly serving on Maersk Jakobstad. His photographs appeared in our newsletters as part of the photo competition, which he won in 2006, some are included in the Uniteam Marine career flyer and also in our new company brochure. However who is "the face behind the pictures"?



Mr. Sergienko's interest in photography started in his early childhood: "since I was 10 years old I remember having a camera. I also met and married my wife through my hobby – I was the only guy with a camera whilst students competed on the sports field and of course I had to share my pictures later on. My wife always supports me, when I need to spend some money on my hobby".

Times changed and the recent amazing development of digital photography invigorated his passion for taking pictures.

What are the favorite subjects?
"My most interest lies in taking pictures of landscapes and nature."



Unfortunately, vessels can't offer much of either, but anyway I manage to find interesting subjects almost every day."

Advice from Mr. Sergienko for taking good pictures:
"Anything can look great on picture, given the right lighting conditions."

My current camera is a DSLR Nikon D80. In addition to universal 18-135mm lens I'm using extra wide Sigma 10-20mm and midrange telephoto Tamron 100-300mm lenses. For editing I use mostly Corel Paintshop X and sometimes Adobe Photoshop. My advice to anybody who wants to shoot good pictures is to abandon their compact cameras and switch to DSLRs and do not forget that almost any picture can be improved on computer."



When Mr. Sergienko does not work on a vessel, he likes cooking, home-improving and going camping with his family.

We want to thank Mr. Sergienko for sharing his amazing pictures with us which illuminate our working days.

PHOTO COMPETITION 2008



This picture was taken by Master Sergej Kononov from MV Voge Prestige the 10th of June. Capt. Kononov called it "Darkness of the sea": a small tornado crossed the ship and turned the sky dark.

COMPETITIONS

Our Two Ongoing Contests are:

"Ship Without Accident" Award !

To promote as well as recognise safe working practice achievements.

Prize: USD 200.- for the crew's entertainment fund, for every ship that achieves zero accidents for a 6 month period.

"Best Photograph" Year 2008 !

We are collecting from all our ships any interesting photographs (normal or digital), during the course of the year.

Anything extraordinary, bizarre, funny or beautiful? Please do send us your shots.

Prize: USD 300.- for the selected best picture of the year.

MYTH OR TRUTH

Vitamin C: can too much be harmful?

Vitamin C (ascorbic acid) is a water-soluble vitamin that supports normal growth and development. It also helps your body absorb iron. It's important to include vitamin C in a diet, because your body doesn't produce or store vitamin C. For most people, a small glass of orange juice and a cup of strawberries, a medium orange, or a serving of broccoli provide enough vitamin C for the day. Any extra vitamin C will simply be flushed out of your body.

Still, it's possible to have too much of a good thing. Although too much vitamin C from a diet is unlikely to harm you, megadoses of vitamin C supplements can cause nausea, diarrhea, kidney stones and inflammation of the stomach lining (gastritis). Rarely, too much vitamin C can cause faintness, dizziness and fatigue.

Source: Katherine Zeratsky, Mayo Clinic dietitian

HUMOUR

Shopping

A husband and wife are shopping in their local supermarket and the husband picks up a case of beer and put it in their shopping cart.

"What do you think you're doing?" asks the wife.

"They're on sale, only \$10 for 24 cans of beer," he replies.

"Put them back, we can't afford them," demands the wife. So he does and they carry on shopping.

A few minutes later on the woman picks up a \$20 jar of face cream and put it in the shopping cart.

"What do you think you're doing?" asks the husband.

"Its my face cream. It makes me look beautiful," replies the wife.

Her husband retorts: "So does 24 cans of beer and its half the price."

SUGGESTIONS

UNITEAM MARINE NEWS is designed for the interest of our crew and to keep all Uniteam Marine employees informed of the developments within our company. We would appreciate and welcome with pleasure your feedback and any articles of interest, or humour that you would like us to include within our editions. Please send your feedback, articles as well as your pictures for the photo competition 2008 to Anja Frauboese, PR & Marketing at Uniteam Marine Hamburg. e-mail: marketing@uniteam-hamburg.de